



CITY OF SAN ANTONIO
PARKS & RECREATION

EAPP Land Acquisition Team Professional Services Agreements



CITY OF SAN ANTONIO
EDWARDS AQUIFER
PROTECTION PROGRAM

Council approved 10-year \$100M
funding program thru SAMFC
September 2020



\$100M 2015 Prop 1 funding
program to be fully committed
in FY 2023



New Professional Services
Agreements needed for EAPP Land
Acquisition services for SAMFC
funding program

Scope Of Work



Solicitation Overview

- City of San Antonio's Edwards Aquifer Protection Program (EAPP) was created to protect Edwards Aquifer water quality and quantity through acquisition of land and conservation easements over the recharge and contributing zone.
- EAPP sought qualifications from regional land trusts and/or governmental entities with the intent to enter into Professional Services Agreements (PSAs) for assistance in evaluating and acquiring additional properties and conservation easements located in targeted sensitive areas over the Edwards Aquifer recharge and contributing zones.

Solicitation Type

- Request for Qualifications (RFQ)

Estimated Value

- Up to \$1.75 million total

Proposed Term

- 3 years w/ 2, 1-year renewals

Due Diligence

Finance and Audit Departments – Due Diligence Results

Number of vendors notified:	140
Number of vendors at pre-submittal conference:	4
Number of responses received:	2
Results of Minimum Requirements Review:	No material findings
Results of Due Diligence Review:	No material findings

Evaluation Committee Members

- ❖ Dr. Francine Romero, Conservation Advisory Board Chair
- ❖ Melinda Cerda, Assistant Director, Parks & Rec Dept
- ❖ Grant Ellis, Natural Resources Manager, Parks & Rec Dept
- ❖ Karen Bishop, Senior Supervisor, San Antonio River Authority
- ❖ Thomas Marsalia, Aquifer Protection Manager, Edwards Aquifer Authority

Recommended Award

RFQ LAND ACQUISITION ASSISTANCE WITH THE EDWARDS AQUIFER PROTECTION PROGRAM (22-31, RFx: 6100014189) *Final Evaluation March 29, 2022	Maximum Points	Vendor A	Vendor B
A. Background, Experience and Qualifications of Prime Firm, Key Personnel and Key Sub-Consultants including Co-Respondent, Joint Venture Party or Partner	40	38.20	31.20
B. Proposed Management Plan	40	35.40	36.00
C.Team’s Experience with San Antonio Region Issues & Past Experience with City of San Antonio contracts	20	19.20	17.40
TOTAL SCORE	100	92.80	84.60
RANK BASED ON TOTAL SCORE		1	2

*One evaluation meeting held with no interviews conducted.

SBEDA Subcontracting Requirements: Waiver Approved

Local Preference Program – Not Applicable

Veteran Owned Small Business Preference Program – Not Applicable

Next Steps

- ❖ Negotiation of Professional Services Agreements ongoing with selected respondents
- ❖ CAB's consideration requested for adjustment of compensation scale (based on property appraisal amount) to offset City's insurance requirements and long-term rate of inflation
- ❖ Targeting Council consideration of Professional Services Agreements in March 2023